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*See Mr. Anderson*

9th March, 1981

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*See Mr. Anderson*

*This looks promising.*

*Good Time,*

TATE & LYLE

*12*

I think I should bring you up to date with the latest position on Tate & Lyle. On Thursday morning I asked English Industrial Estates Corporation (EIEC) to inspect the site. This was done on Friday.

*13/3*

I have secured the services of Stuart Anderson who, for the last two or three years, has been running Clyde Workshops in Glasgow. This is the very interesting conversion of an old steel mill carried out by BSC (Industries) which has been responsible for the birth of over 60 new firms at minimal cost over that period.

A meeting took place this morning at the offices of our Liverpool Regional Director with the property representative of Tate & Lyle and EIEC; Mr. Anderson joined the meeting later. A plan of campaign was mapped out which will involve the creation of new advanced factories and a number of workshops. Unfortunately, it will take some months for Tate & Lyle to clear the site as many of the buildings are incapable of re-use and they have a considerable amount of plant in situ.

EIEC has a substantial expenditure allocation for Liverpool this year and is at present looking for sites. They could spend the money on conversions and new buildings but will have to have the site transferred to them. It will be more efficient to leave the dowry of £1 million to serve as venture capital for new businesses but if necessary this may have to be used on buildings.

I am arranging to see the Tate & Lyle people in London in the next few days. It would be helpful if pressure was put on them to act quickly.

*John ...*  
*Anderson*

*Time - can we do this please not.*



10 MAR 1981

